

MPS

Financial Performance FY 17 Q4

Platforms and services for content creation,
production, and distribution

Metrics		FY17 Q4	FY16 Q4	CQ - PYQ	FY 2016- 17	FY 2015- 16	Y-o-Y
Revenue	Reported Revenue (INR Lacs)	7,163	6,515	10%	28,870	25,721	12%
	Revenue on Constant Currency (INR Lacs)	7,524	6,518	15%	29,196	25,669	14%
	FX Gain/Loss adjusted revenue (INR Lacs)	7,236	6,656	9%	29,061	26,125	11%
Profit	EBITDA before exceptional items (INR Lacs)	2,360	2,456	-4%	9,508	9,509	0%
	PBT before exceptional items (INR Lacs)	2,593	3,002	-14%	10,643	10,515	1%
	PAT (INR Lacs)	1,587	2,231	-29%	6,996	7,124	-2%
Margin	EBITDA (%) before exceptional items	32.6%	36.9%		32.7%	36.4%	
	PBT (%) before exceptional items	35.8%	45.1%		36.6%	40.2%	
	PAT (%)	21.9%	33.5%		24.1%	27.3%	
Head count	At the end of each reporting period in Nos.	2,810	3,001	-6%	2,810	3,001	-6%
EPS	Basic and Diluted EPS (INR)	8.52	11.98		37.58	38.26	

Cash and Cash equivalents

- Total Cash and Cash equivalents as on 31-Mar-17 is Rs. 223 Crores and Rs. 183 Crores as on 31-Mar-16; zero debt.

CSR Update

- Total Spending for FY 2016-17 Rs. 1.61 Crores against FY 2015-16 Rs.1.05 Crores.

IIMPACT

- Area Covered: Girls Education
- Project Name: MPS Limited Girls Education Project
- Total Learning Centres being Supported: 100

Vedanta Cultural Foundation

- Area Covered: Promoting education, including special education and employment enhancing vocation skills, especially among children, women, elderly and the differently abled and livelihood enhancement projects.

Computer Education

- Imparting free computer education to under privileged students.

SAMBANDH

- Area Covered: MENTAL HEALTH
- Pilot Project at Gurgaon

Prem Charitable Trust

- Area Covered: Care Centers for Physically Challenged Children.

REACH

- Area Covered: Providing education to students with learning disabilities across all ages.

Metrics		FY17 Q4	FY16 Q4	FY 2016 -17	FY 2015 -16
Currency Contribution (%)	USD	75%	68%	76%	69%
	GBP	21%	27%	21%	27%
	EURO	2%	3%	2%	2%
	Others	1%	2%	1%	2%
Geographic Concentration	North America	60%	53%	60%	52%
	UK/Europe	39%	45%	39%	45%
	Rest of the World	2%	2%	2%	3%
Debtors	DSO	65	61	65	61
Client Concentration	Client Billed	459	83	645	147
	Top 5 contribution	59%	63%	61%	62%
	Top 10 contribution	75%	79%	76%	80%

Particulars	As on 31-Mar-17 (Audited)	As on 31-Mar-16 (Audited)	% of Change
Shareholder's Funds			
Share Capital	1,862	1,862	0%
Reserves and Surplus	32,845	26,081	26%
Total Shareholder's Funds	34,707	27,943	24%
Application of Funds			
Fixed Assets	4,740	3,589	32%
Non-current Loans & Advances(net)	1,816	2,545	-29%
Net Current Assets	28,151	21,809	29%
Total Application of Funds	34,707	27,943	24%

Note:

Fixed Asset addition during the period includes intangible assets and software/IPR addition on acquisition of Magplus Inc., and Mag+AB INR 12.7 Crores.

Non current Loans & Advances reduced mainly due to refund of service tax claims Rs.9.86 Crores

Thank You